





Attention: Mr. Steve Cote

**Water & Wastewater Superintendent** 

Telephone: 802) 434-2178 Email: scote@richmondvt.gov

Subject: Dewatering Equipment – Firm Price

Dear Mr. Cote,

Following the request from our local representative, Russell Resources, along with our site visit conducted at the end of September, we are pleased to submit our firm proposal for the supply of the following equipment and service. Please kindly note that we will also be proposing to replace the control panel in a separate quotation.

# **Equipment:**

- Two (2) Dewatering Channel, 36" Dia., New generation with fiber glass cover and full stainless-steel housing.
- One (1) flocculator
- Two (2) Two-way air-actuated valves for automatic sludge recirculation and dewatering
- Two (2) Wash wastewater valve pneumatically actuated.
- > One (1) Air regulator
- > Two (2) lots of manifold piping.
- > Two (2) 3Ø feed valve.
- > Two (2) Filtrate collector and cake chute, equipped with flush sensor.
- Two (2) lots of hardware, bolts, supports needed for the installation of the channel.



# Service:

➤ On-site electrical and mechanical team, for equipment installation assistance and coordination, for a minimum of 40 man-hours, five (5) days at site, including one (1) trip to the job site. **Price: US\$ 9, 870.00** 

\*If additional assistance or maintenance (electrical & mechanical) needs to be added, at the client's demand a US\$ 150.00 / hour will be charged, excluding equipment or pieces not listed above.



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**GENERAL NOTES:** 

- 1. Our price does not include unloading and installation of the equipment on site.
- 2. Price is valid for a period of (60) days and for an equipment delivery on site no later than December 2024.
- 3. Price is Ex-works, Thetford mines, Qc, Canada.
- 4. Standard Terms of Payment:
  - > 15% of the total contract price: net 30 days after P.O. acceptance;
  - > 25% of the total contract price: net 30 days after shop drawing submittal;
  - > 55% of the total contract price: net 30 days upon delivery;
  - > 5% of the total contract price: net 30 days upon successful start-up
  - No retainage on the above
- Equipment delivery:
  - ➤ Shop drawings: (3) to (4) weeks after Purchase Order acceptance.
  - > Equipment: (6) to (8) weeks after drawings approval.
- 6. Technical specifications

Any additional design requirements, technical specifications, end user standards and/or requested changes other than listed in the present proposal and acknowledged by Fournier Industries Inc. shall be technically examined and is subject to price revision.

7. Proposal version

A more recent version of this proposal renders this present proposal invalid.

- Cake discharge chutes will be supplied as per the Fournier Industries standard. The horizontal
  conveyor has to be designed to fit the standard chutes. Attachment detail will be supplied with the
  shop drawings submittals.
- Storage cost

10 weeks prior to the equipment delivery on site, the Buyer shall send a written request to Fournier Industries, who will endeavour to deliver the equipment as per the requested date. However, if the Buyer does not accept, for any reason, the equipment delivery as per the requested date, the Buyer will be charged a weekly storage cost for an amount equal to 0.25% of the value of the stored product. Fournier Industries shall provide the Buyer with 14 days written notice before the storing commencement.

#### 10. Taxes

Note that all prices mentioned above do not include any state sales and use taxes that may be imposed on the goods and/or services provided under the present agreement.

The Buyer shall be solely responsible for any payment of state sales and use taxes which are imposed on the goods and/or services provided under this agreement to Fournier Industries Inc. or

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to the competent authorities, as the case may be, if the Buyer fails to provide a valid "exemption/resale" certificate to Fournier Industries Inc.

Moreover, the Buyer shall inform Fournier Industries Inc. or any representative thereof if the Buyer believes that any "sales and use" taxes might apply to the supply of equipment and services provided for under this agreement. If the Buyer does not inform the corporation and responsibility occurs, then the parties agree that the Buyer will be entirely responsible for the payment of those "sales and use" taxes to Fournier Industries Inc. or to the competent authorities, as the case may be.

## 11. Interest and non-payment

The Buyer will make their payments to "Fournier Industries Inc." for the items specified herein in accordance with the terms of this agreement. In the event that the Buyer fails to make the payments as required, the unpaid balance shall bear interest at the rate of one-and-one-half percent (1.5%) per month until fully paid.

#### 12. P.O. acceptance

The Purchase Order will not be accepted unless an account opening form has been properly completed and credit has been approved by the Fournier Industries financing department.

The Purchase Order will not be accepted prior to receiving, from the contractor, a copy of the Contractor labour and payment bonds, established between the contractor and the owner.

The Purchase Order will not be accepted unless the firm equipment delivery date is specified on the Purchase Order.

#### 13. Limitation of liability

Fournier Industries Inc. shall not, in any event, be liable for:

- a. damages claimed by third parties; nor,
- indirect, special incidental, punitive or exemplary damages, or for any economic consequential damages, including loss of profits or revenue, or the inability to realize expected savings or interruption of operations; nor,
- c. damages related to losses (i) for the use of property, (ii) of financing opportunities, (iii) related to business opportunities, (iv) for damage to reputation, and/or (v) resulting from a decrease of productivity; nor,
- d. damages resulting from a modification to a product provided by Fournier Industries Inc. or resulting from improper use or lack of maintenance; nor,
- e. damages for an amount exceeding the lesser of (i) the amount paid to Fournier Industries Inc. for the supply of goods and/or services rendered pursuant to the agreement (the "Agreement") resulting from this bid; and (ii) 10% of the total contract price;

This limitation of liability clause applies regardless of the grounds of claims, including amongst others, breach of contract, tort or civil tort.

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### 14. Applicable Laws

This agreement is governed by the laws of the Province of Quebec, to the exclusion of any other law or regulation, also excluding the application of any conflict of law rules and of any provisions of the "United Nations Convention on Contracts for the International Sale of Goods (Vienna, 1980) (CISG)". In addition, the parties voluntarily and intentionally agree to waive any right to a jury trial for a dispute arising from this Agreement or its implementations, its negotiation, verbal or written statements or from any action or behavior of a party.

### 15. Terms and Conditions of the order

Any current or future term or condition which would be contradictory or different from the ones provided for in this Agreement will be deemed unwritten and without legal effect, which also includes any term or condition being in your Purchase Order.

#### 16. Warranty

Fournier Industries Inc. offers a warranty that every product:

- conforms to its specifications; and
- is free from defects in material and workmanship.

The warranty period is fixed and precise, as it is for the shortest of the following described periods: (i) 12 months from the installation date or (ii) 18 months from the delivery date. This warranty only applies if the product is used as prescribed. This warranty will be of no legal effect nor will it be binding if the products and services are subject to improper use or are damaged as a result of an accident, modified, operated in a context that is other than the prescribed context of use, improperly maintained or is damaged by a product for which Fournier Industries Inc. assumes no liability. This warranty replaces and excludes all other warranties and conditions, explicit and implicit, legal and contractual, including implied warranties or conditions.

Should you need any specific arrangement or more detailed drawings, we will be pleased to provide them upon request. Please feel free to come back to us for any additional information you may require.

Best regards,

FOURNIER INDUSTRIES INC.

ZH/ Zaineb Haouas

Technician, Estimator Dewatering Equipment

Encl.: Channel Drawing

C.c.: Paul Russell, Russell Resources Inc. Scott McKay, Fournier Industries Inc. Francis Caouette, Fournier Industries Inc., Mathieu Ouellette, Fournier Industries Inc.

