



BID SUBMITTAL

Town of Richmond – Request for Proposals Water Tank Mixer and Tank Cleaning

Prepared For:

**Allen Carpenter
TOWN OF RICHMOND
RICHMOND TOWN CENTER
203 Bridge Street, P.O. Box 285
Richmond, Vermont 05477**

Prepared By:

**Underwater Solutions Inc.
4 Church St EXT
Mattapoisett, MA 02738**

Point of Contact:

**Scott Kelley
Director of Sales
Cell: 603-724-8226
E-mail: scott.kelley@underwatersolutionsinc.com**

June 21, 2023



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LETTER OF INTEREST

Allen Carpenter
TOWN OF RICHMOND
RICHMOND TOWN CENTER
203 Bridge Street, P.O. Box 285
Richmond, Vermont 05477

Re: Town of Richmond – Request for Proposals Water Tank Mixer and Tank Cleaning

Allen,

Underwater Solutions Inc. is pleased to submit our response to the Town of Richmond Request for Proposal for Water Tank Mixer and Tank Cleaning. Underwater Solutions, Inc. is a national leader in tank inspections, mixer installations, and water infrastructure asset management. We are confident in our qualifications, experience, and capabilities for delivering high level quality services safely.

Underwater Solutions, Inc. (USI) is a small, privately held, family-owned, second-generation business in Massachusetts. The first in-service inspection was performed in 1990 and the company was incorporated in 1992. The company is registered in twenty-three (23) states throughout the country including all of New England. With over thirty (30) years in business, the company has a corporate office in Mattapoisett and a Service Center in Assonet, Massachusetts. We recently opened a second service center in Florida.

USI provides tank services to **thousands** of municipal and commercial tank owners nationwide. Service Capabilities, Qualifications, and References can be found in the attached document.

USI is an approved Kasco Certisafe active mixer distributor and installer and has installed many across the country and in New England. USI meets all the requirements in the bid specification. The mixer information is noted on the Bid form. Attached documents include manuals, drawings and USI Capabilities and Qualifications booklet with references. USI hopes to have the opportunity to work with you on your mixer replacement. Thank you for this opportunity.

Regards

A handwritten signature in black ink, appearing to read 'David Cornish', is written over a horizontal line.

David Cornish
President
Underwater Solutions Inc.

RICHMOND WATER TANK MIXER AND TANK CLEANING

BID FORM

Submit this page along with supporting documents as your complete bid proposal

The undersigned, having become familiar with the scope of work as outlined in the description of project, hereby proposes to furnish all supervision, technical personnel, labor, materials, machinery, tools, appurtenances, equipment and services required to perform the proposed mixer replacement project as outlined, all for the lump sum price for work in place.

Lump Sum Water Tank Mixer purchase and installation

\$: 14,725.00 includes mixer, floor mount, advanced control panel, 200' cord, shipping, 3 year manufacturers warranty.

Lump Sum Water Tank Cleaning

\$: 4,286.00* includes state compliant tank inspection with report, sediment removal, and mixer installation in one day.

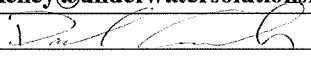
The Town of Richmond reserves the right to accept or reject any or all bids, or parts thereof, or to select the bid to be in the best interest of the Town.

Identification of sub-contractors

The following sub-contractors will be utilized in the completion of this contract:

Sub-contractor	Specialty
<u>N/A</u>	<u></u>
<u></u>	<u></u>

Bid submitted by:

Contractor: Underwater Solutions, Inc
Address: P.O. Box 208 Mattapoisett, MA 02739
Phone: 603-724-8226 E-mail: scott.kelley@underwatersolutionsinc.com
Contractor Authorized Agent Signature: 
Printed Name and Title: David Cornish, President
Date bid Signed: 06/21/23

Mixer Information

Mixer Model: 2400C61, HP: 1/2, Power: 120V, Amps: 5, Mount: RM-100 (floor mount), Cord: 200'
Mixer Package includes CS150 Advanced Control Panel, 3 Year Warranty (5 year warranty available for minimal amount)

Manuals for mixer and advanced control panel included. Drawings included.

Cleaning

*Sediment levels and some sediment types may require additional time to remove. This proposal is for the inspection, sediment removal and mixer installation of one (1) tank in one (1) 8-hour day. Should Underwater Solutions Inc. be required to spend additional time beyond the one (1) 8-hour day allocated for this work, the following hourly rate will be incurred: \$475/per hour. Any time approved beyond the one (1) 8-hour day is billed accordingly.

Requirements & Qualifications

USI meets all the bid specified requirements for project, license, insurance, warranty and bonding.