February 24, 2023

Sara Reeves
Executive Director
Chittenden Solid Waste District
1021 Redmond Rd.
Williston, VT. 05495

RE: RESIDUALS MANAGEMENT SERVICE AGREEMENT 5 RENEWAL PROPOSED PRICING

Dear Ms. Reeves:

Casella has been privileged to serve the CSWD in the ongoing management of biosolids from the District's treatment plants. To continue to provide the level of service the County has enjoyed for an additional 5-year term (2024-2029). Casella proposes the following pricing structure for biosolids management options within the terms of the existing agreement.

	Current Rate	Proposed Rate Beginning 2024'
Burlington Main to Grasslands	$96.85	$120.00
CSWD Sludges to Grasslands	$87.97	$114.00
CSWD Sludges to Landfill	$80.37	$110.00

These proposed price increases will take affect the beginning of the 5-year renewal term beginning in February of 2024 and will be followed by the typical contemplated CPI in July of 2024.

The proposed increase represents current market conditions whereby transportation and processing expenses along with, capacity constraint for biosolids management in the Northeastern US, have driven pricing above typical inflationary rates.

It is notable that the "Current Rate" for biosolids management (as outlined above) will be CPI'd in July of 2023 and will put the "Current Rate" closer to the newly proposed rate.

In addition, Casella proposes to review the current terms of the Agreement with our Legal Department and potentially provide an addendum to the existing Agreement to ensure that this contract is in-line with Casella's current legal policies.

Casella thanks CSWD for the opportunity to provide this proposal and are hopeful the district finds this proposed pricing structure amenable and fair and Casella can continue to provide exceptional service to the District's treatment plants.

Sincerely,

Jeremy Tensen
Strategic Account Manager