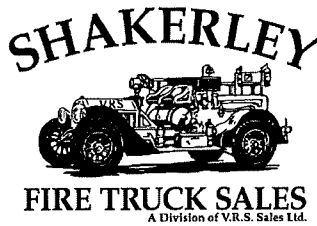


Service Center:
183 Ushers Road
Round Lake, NY 12151



Mail:
PO Box 4060
Clifton Park, NY 12065

Service Center Phone:
518.877.6565
Service Center Fax:
518.877.6414

Email: toby@shakerley.com
Phone: 518-877-6565

October 17th, 2022

Chief Dennis Gile
Town of Richmond Fire Department
PO Box 285
Richmond, VT 05477

Re: Proposal for One (1) Forestry Unit

Greetings,

On behalf of Marco Equipment Sales, Shakerley Fire Truck Sales is pleased to provide the following proposals for the following:

Marco Ford Forestry Unit:

Two Hundred Sixty-Seven Thousand Two Hundred Thirty Dollars (\$267,230.00)

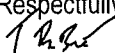
The pricing includes delivery, training, lettering, and associated items found herein. Payment will be expected upon delivery to the Richmond Fire Station, Richmond, Vermont. Please see following page for additional information.

The anticipated time frame for delivery, October 2024. Please see the following page for additional important information.

NOTE:

In no event shall Marco Equipment Sales LLC be responsible or liable for any failure or delay in the performance of its obligations hereunder arising out of or caused by, directly or indirectly, forces beyond its control, including, but not limited to, disease, strikes, work stoppages, accidents, acts of war or terrorism, civil or military disturbances, nuclear or natural catastrophes or acts of God, and interruptions, loss or malfunctions of utilities, communications or computer (software and hardware) services; it being understood that Marco Equipment Sales LLC shall use reasonable efforts which are consistent with accepted practices in the manufacturing industry to resume performance as soon as practicable under the circumstances.

We thank you for the opportunity to provide this proposal, should you have any questions please feel free to contact myself at any time.

Respectfully,

Toby Talbot

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Build Time

The order book for Ford Fleet orders will open on November 7th and close November 10th. If we cannot enter a chassis order within that window the chassis will be ordered as a retail sale. Production times from Ford for the '24 model year are unknown at the time of this proposal, with the release of Super Duty pricing on October 20th we should have a better handle on Ford production times.

The best-case scenario would be an October 2024 delivery; however, we cannot say with any certainty what a true delivery date will be. Regardless of the Ford chassis production time frame, it is Marco's intent to furnish the body and pump portion of this vehicle and prepare for delivery in or around 245 days after receipt of chassis.

Payment

Should the chassis be able to be ordered as a Fleet order, progress payments are not required for this project. However, if the chassis is ordered as a retail order, payment for the chassis may be required upon arrival at the Marco facility.