1. What is Discretionary Funding?

Discretionary funding is a duly appropriated sum of money in the Town's expense budget allocated to an eligible not-for-profit organization by the Selectboard and approved at Town Meeting.

2. What Types of Organizations May Receive Discretionary Funds?

Discretionary funds may only be allocated to not-for-profit; community-based social services providers. In order to receive discretionary funds directly, an organization must be incorporated as a not-for-profit and registered with the State of Vermont, unless exempt and have a Federal Employer Identification Number (EIN).

3. What Types of Organizations May Not Receive Discretionary Funds?

For-profit entities may not receive discretionary funds, except when the primary non- profit contractor subcontracts with a for-profit entity as part of the delivery of services. Such subcontracts, however, must be only an ancillary part of the program to be funded, not the primary basis for the discretionary award, and must be approved by the contracting agency.

4. What are the Restrictions on the Use of Discretionary Funds?

All public funds, however awarded, must be used for a Town purpose. In general, a Town purpose is defined as an activity or service that is open to all members of the public, regardless of race, creed, gender, religious affiliation, etc., without restriction, and which does not promote a particular religion.

Programs and services provided by religious or religiously-affiliated organization must be able to demonstrate that the program is open to non-members, is not a religious program, and does not promote the religion.

Closed membership groups, which are those to which membership is restricted or subject to eligibility based upon prohibited factors, may generally not receive funding.

Groups that serve a particular population, for example, those age 65 and above in a particular community; are not considered a closed membership group, as long as the program is open and accessible to all seniors in the community. Similarly, tenant organizations in public housing may also receive funding, as long as they provide equal access to all residents of the public housing units they serve.

Funds may only be allocated for a public purpose and may not support political activities and private interests.

5. How to Apply for Discretionary Funding?

All organizations that wish to receive discretionary funding must submit a "Request for Special Appropriations" application to the Town Manager. The application elicits information about an organization's experience, qualifications, and integrity, and the project or service for which the organization is requesting support. The form is available on the Town website by clicking on BOARDS & MEETINGS > SELECTBOARD then scroll down to FY26 Budget and "FY26 Discretionary Funding Policy-for applicants" or by emailing Duncan Wardwell, Assistant to the Town Manager, at: dwardwell@richmondvt.gov.

Deadline for submission is the end of the day, October 8, 2025.

Town of Richmond

Request for Special Appropriations

Request for Fiscal Year: 2026

Or	gani	ization's Name: Turning Point Center of Chittenden County	
Ad	dres	SS: 179 South Winooski Ave. Suite 301	
	•	tate, Zip: Burlington, VT, 05401	
We	ebsit	te address: www.turningpointcentervt.org	
A. GENERAL INFORMATION			
1.	Pro	ogram Name: Recovery Center & Peer Recovery Services	
2.	Contact Person/Title: Cameron Lauf, Executive Director		
		Telephone Number: 802-861-3150	
		E-mail address: _caml@turningpointcentervt.org	
3.	Total number of individuals served in the last complete fiscal year by this program:		
4.		tal number of the above individuals who are Town residents: 4ease, attach any documentation that supports this number.	
	Pe	rcent of people served who are Town residents: 0.5%	
5	Am	ount of Request: \$5,000	
		al Program Budget: \$1,320,491.60 Percent of total program budget	
	yoı	u are requesting from the Town of Richmond: _0.3%	
7.	Please state or attach the mission of your agency: The Turning Point Center of Chittenden County is an inclusive, compassionate community supporting those		
		Itiple paths to recovery through peer-driven services in a safe, substance-free environment.	
8.	Fui	nding will be used to: X Maintain an existing program Start a new program Start a new program	
9.		as your organization received funds from the Town in the past for this or a similar rogram? Yes yes, please answer the following:	
	If y		
	a.	Does the amount of your request represent an increase over your previous appropriation? If yes, explain the reason(s) for the increase.	
	b.	Were any conditions or restrictions placed on the funds by the Selectboard? If yes, describe how those conditions or restrictions have been met.	

B. PROGRAM OVERVIEW

1. Statement of Need: Identify the issue or need that the program will address (use statistical data to justify the need for the program). To what extent does this need, or problem exist in the Town of Richmond? Our organization continues to support for an increasing demand

of peer recovery supports. We served 77% more individuals and families in 2024 than 2021, 970 to 1235. Our ability to respond to the needs of our neighbors relies on continued funding support from all towns within Chittenden County. Vermont experienced a decline in overdose fatalities largely due to our peer recovery programs offered throughout the county and our success with aiding more people into recovery from addiction. We assist with recovery from alcohol, drugs, and process addictions. All Richmond residents living with Substance Use Disorders (SUD) can benefit from our services at no cost to them.

Program Summary:

a. Identify the target/recipients of program services. Specify the number of Town residents your program will serve during the fiscal year and explain the basis upon which this number is calculated. Indicate any eligibility requirements your program has with respect to age, gender, income or residence. Recovery support services can be lifelong. As of October

2024, nearly 80% individuals and families using our center recovery coaching program remain engaged in coaching for an average of 12-months. We had 21,924 visits to the recovery center in 2024. We do not record personal information from folks using our groups or other wellness programs. We expanded our Outreach Recovery Coaching with additional certified coaches who will be designated to bridge connections with all Richmond and all Chittenden County residents to TPCCC

b. Identify what is to be accomplished or what change will occur from participating in the program. How will people be better off as a result of participating in the program? Describe the steps you take to make the project known to the public, and make the program accessible and inclusive? We will be offering presentations and education to Richmond businesses,

health care and social service providers, and municipality offices. Recovery saves lives. Our work resulted in a statewide decrease in overdose fatalities, and nearly 1,000 people changing for the better. Coaching, recovery groups, intakes, and resources are available and provided in-person, virtual, and by phone. We created a telephone recovery support program that provides daily recovery calls from peer support specialists.

3. Program Funding:

- a. Identify how Town funds, specifically, will be used (i.e., funds will provide "X" amount of units of service.) We are requesting 0.3% worth of our annual budget to help cover the costs associated with wrap around recovery supports for 0.5% of the number of individuals served annually. \$5,000 provides roughly 1-year of recovery coaching to 2 people. Accompanied with coaching, our other programs ad significant value and choice to everyone needing assistance.
- b. List the other agencies to whom you are submitting a request for funds for this program and the amount requested. How would this program be modified should revenues be lost? We are requesting support from the Dept. of Health. We don't expect revenue to be lost. Our organization will do everything possible to maintain our program. Our services are sustained through federal, state grant dollars, contracts, cities and other towns, and direct public support.

C. ORGANIZATIONAL CAPACITY

1. Describe your agency's capability to provide the program including its history, previous experience providing this service, management structure and staff expertise.

TPCCC is a certified and standards approved recovery center within Recovery Partners of Vermont peer-review process and Dept. of Health standards. We are foundational to providing free, evidence-based, peer recovery services to Chittenden County since 2013. We've been operational as a 501.c.3 non-profit organizations since 2003. For over 10 years, TPCCC

has led Vermont in peer-based addiction recovery supports for individuals and families.

2. How will you assess whether/how program participants are better off? Describe how you will assess program outcomes. Your description should include: what (what kind of data), how (method/tool for collecting the data), from whom (source of data) and when (timing of data collection). Our program assessments include Results Based Accountability (RBA) measurements, validated and reviewed self-assessments such as Wellness Recovery Action Plans, Self-Sufficiency Matrix, Brief Addiction Recovery Capital survey, and individual progress reporting in records management. We measure quantity and quality by accounting for unique individuals served, demographics, volume of units of service, program retention, attendance to groups, daily visits to recovery center, and utilization of technology and community workstations.		
years. See attached.		
 4. Does your organization have a strategic plan and a strategic planning process in place? Yes. If yes, please attach your plan. 		
The strategic plan should include a mission statement, goals, steps to achieve the goals, and measures that assess the accomplishments of the goals.		
5. What is the authorized size of your board of directors? 15 How many meetings were held by the board last year? 10		
I, the undersigned, confirm the information contained herein is accurate and can be verified as such. I understand and agree that if the requested funds are approved, the disbursement of funds are subject to all conditions established by the Richmond Selectboard. Signature of Applicant Date 10/6/25		
Cameron Lauf, Executive Director Print Name of Applicant and Title		

2024

Impact Report

Real empathy.

Real solutions.

Real connections.





DEAR FRIEND,

2024 has been a year of resilience, growth, and transformation at the Turning Point Center of Chittenden County (TPCCC). Together, we faced the addiction crisis with compassion and determination, celebrating lives reclaimed and milestones reached. Your unwavering support has made this possible, and we cannot thank you enough.



At TPCCC, we believe recovery is not only possible but life-changing. Our center offers a safe, substance-free space where individuals and families find hope, understanding, and connection. Addiction is fatal if left untreated, and recovery is the gateway for healing. This year, Jordan's story of recovery and reuniting with his son has been a beacon of inspiration for all of us. Stories like his are why we do this work.

In 2024, we served 1,235 individuals in our recovery coaching programs and welcomed more than 21,924 visits to our community center. These figures highlight the critical role TPCCC plays in our community—a lifeline for those seeking recovery.

As we look ahead to 2025, we are inspired to expand our reach, support more families in crisis, and build brighter futures for those on the path to recovery. Your generosity makes all this possible. Because of you, no one has to face this journey alone. Thank you for your belief in our mission and your commitment to a healthier, more hopeful community. With gratitude,

(B-1

Cam Lauf, Executive Director



"With the addition of dynamic new leaders from diverse industries, our board is stronger than ever—bringing fresh perspectives, bold ideas, and an even deeper commitment to our mission."

Maureen Leahy, Board President

BOARD OF DIRECTORS

Maureen Leahy, President
Jonathan Goffe, Vice President
Eric Sokolowski, Treasurer
Rosi Gowdey, Secretary
Sam Hemingway, At Large
Bill Allen
Njama Braasch
Bethany Mahler
Scott Pavek
lan Schwartz

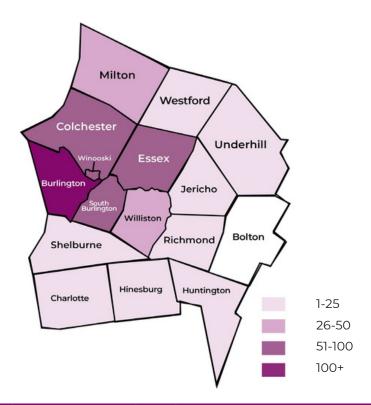
CORE STAFF

Cam Lauf, CRC, Executive Director
Christie Holmes, Director of Marketing & Development
Emily Korkosz, CRC, Associate Director
Kayla Gauither, Parents in Recovery Coordinator
Elsa DiGiovanni, Peer Support Specialist Lead
Amanda Smith, CRC, Outreach Recovery Coach Lead
Olivia Watson, CRC, Coaching Services Team Lead
Mars White, Corrections Recovery Coach Lead
Helen McDonell, Administrative Manager
Jeremy Potvin, Operations Manager

Our dedicated team also includes 44 paid staff members and 22 volunteers who work tirelessly to support our mission and community.

SERVING CHITTENDEN COUNTY: CLIENTS FROM 15+ TOWNS

Turning Point Center of Chittenden County is dedicated to providing accessible, free recovery services to individuals and families across Chittenden County. With flexible in-person, phone, and video options, we ensure that no one faces barriers to support. Open 365 days a year, our doors are always open to those in need.



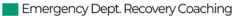
Participants by Town in Chittenden County

Burlington 473 Charlotte 4 Colchester 76 Essex 93 Hinesburg 11 Huntington 1 Jericho 5 Milton 47 Richmond 4 Shelburne 23 S. Burlington 75 St. George 2 Underhill 2 Westford 5 Williston 35 Winooski 63 *Other 255

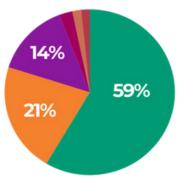
^{*}Other includes unknown, out-of-county, and out-of-state.

TOGETHER, WE ARE MAKING A DIFFERENCE

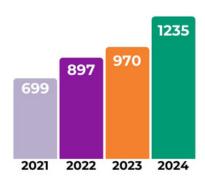
SERVED BY PROGRAM



- Peer Support Recovery Services
- Center Recovery Coaching
- Parents in Recovery Coaching
- Outreach Recovery Coaching
- Corrections Recovery Coaching



INDIVIDUALS SERVED



77%
INCREASE IN
INDIVIDUALS SERVED
2021 THROUGH 2024

18,132
TOTAL NUMBER OF 2024 COACHING &

SUPPORT SESSIONS

21,924
TOTAL NUMBER OF

VISITS TO CENTER

76% OF INDIVIDUALS SERVED REPORT AN INCREASE IN THEIR OVERALL WELLNESS & RECOVERY CAPITAL.

2021 THROUGH 2024, 78% OF PATIENTS IN THE EMERGENCY DEPARTMENT OPT IN FOR RECOVERY SUPPORT AFTER DISCHARGE

RECOVERY COACHING CHANGES LIVES OF INDIVIDUALS & FAMLIES



When Jordan first walked through the doors of Turning Point Center of Chittenden County, he felt lost. Early in recovery and struggling to find stability, he wasn't sure where to turn. But at TPCCC, he found warmth, understanding, and a community that truly knew what he was going through.

With the support of the Parents in Recovery Program, Jordan stayed sober and successfully navigated family treatment court. A dedicated recovery coach helped him set goals, stay accountable, and rebuild his life. Over time, he found a job, secured housing, and most importantly—reunited with his two-year-old son.

Today, Jordan has more than just sobriety. He has a career, a family, and a sense of purpose. "I'm proud of who I am," he says. Now, he's giving back, helping others find hope and healing on their own recovery journeys.

FY24 REVENUE

STATE & LOCAL GRANTS

77%

PRIVATE & FOUNDATION

17%

OTHER

6%

FY24 EXPENSES

PROGRAMMING

75%

ADMINISTRATIVE & FUNDRAISING

17%

OPERATIONAL

8%



Thanks to your generosity, thousands overcoming addiction have found hope, healing, and community through our recovery services, peer programming, and the vital support of our center.

- Thank you for being
- part of the solution.



179 S. Winooski Ave., Suite 301 Burlington, VT 05401 (802) 861-3150 | www.turningpointcentervt.org



Turning Point Center of Chittenden County 2025 Strategic Plan

Adopted by the Board of Directors: May 2025







Real empathy. Real connections. Real solutions.

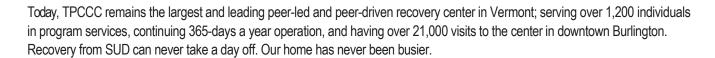
Background & Context

The continuously changing context in which the Turning Point Center of Chittenden County (TPCCC) has provided its services between 2020 and 2025 is radically transformational. We changed our delivery of service to accommodate, with the rest of Vermont, the U.S., and the world a pandemic, and have emerged to find a somewhat changed environment in which to provide recovery services. We have also found an increasingly polarized society We have emerged with new energy and commitment to our singular mission – to ensure that all in Vermont who are ready to explore recovery from substance use disorder are able to find support for their recovery.

We have worked to be resilient, adaptable, and creative. The pandemic taught us how to blend on-line and in-person coaching in order to serve all, regardless of their access needs. We launched an outreach campaign

to draw people to our website and services, which has also expanded our reach. We re- imagined our big events: the Circle of Stars recognition gala was transformed into the \$100,000 in 100 Days campaign, and

Comedy Night – Stand Up for Recovery returned with national-headlining talent. These have allowed us to focus our efforts in areas that are most beneficial and effective.





TPCCC's previous 3-year strategic plan ended during the middle of the fiscal and calendar year (June 6, 2024). Prior to the end of the plan's 3-year term, our Board of Directors, Executive Director and staff leaders participated in a 6-month evaluation of our performance. We found we had accomplished many of our goals, and found others to be "completed and ongoing." This 2025 Strategic Plan reflects this evaluation, focusing attention on those goals which remain high priorities, with continued work to be done. We now simultaneously embark upon a three-year strategic planning process to be completed and put into effect before the end of 2025. This document is our one-year Strategic Plan. It speaks to our collective responsibility for mission driven, vision focused, strategic goals for our organization.

The Strategic Planning Team

Board of Directors (Elected Annually)

Maureen Leahy, President, 2021-present Jonathan Goffe, Vice-President, 2022-present Rose Gowdey, Secretary, 2019-present Eric Sokolowski, Treasurer, 2022-present Sam Hemingway, At-large, 2019-present Craig Weatherley, 2013-2024 Cyndi Haselton *in memorial, 2019-2024 Bethany Mahler, 2023-present Njama Braasch, 2024-present William Allen, 2024-present Ian Schwartz, 2025

Staff

Cameron Lauf, Executive Director Emily Korkosz, Associate Director Christie Holmes, Director of Development

Vision

The Turning Point Center of Chittenden County envisions a strong and vibrant community where no one faces recovery alone and people in all our diversity achieve long-term recovery and successful lives.

Mission

The Turning Point Center of Chittenden County is an inclusive, compassionate community supporting those on multiple paths to recovery through peer-driven services in a safe, substance-free environment.



Board & Staff Statement on Racial Equity

In June, 2020 the Turning Point board and staff adopted this statement in response to the murder of George Floyd. It has served as a starting point for reflection and learning, and informs revisions in our mission, plans, and programs in order to be part of the solution to achieve greater justice and equity in our community and our society.

The Turning Point Center of Chittenden County stands in solidarity with the Black community in the fight against systemic racism and injustice. To be silent is to be complicit, and we have a duty and commitment to our Black guests, employees, volunteers, and extended recovery community to join our voice and our actions against such injustice. We acknowledge that we have work to do in the fight against the ongoing discrimination against people who are Black, Indigenous, and People of Color (BIPOC), and we are listening and educating ourselves. As we take this moment to express our condemnation of racism and our call for justice for all, we also commit to examine and grow our anti-racism practices. We hold ourselves accountable to ensure our practices and services are extended to all people in recovery in Chittenden County and beyond, and to incorporate, in particular, the perspectives and needs as expressed directly to us from BIPOC communities. **Black Lives Matter.**

Goals

- 1. Develop a more mature and diverse philanthropic financial base that enables the Turning Point Center to make significant progress in funding operations on a long-term sustainable basis.
- 2. Increase culturally appropriate programming for more diverse populations.
- 3. Document program efficacy in a quantifiable way and use that data to strengthen and promote programs.
- 4. Ensure staff is well-supported, well compensated and has the expertise and competence they need to carry out Turning Point Center's mission for our increasingly diverse community.
- Develop the board's ability to support and guide the vision, mission and direction of the Turning Point Center through board
 recruitment, continuous learning, and team-building that grow the Center's community relationships to increase the Center's
 diversity, inclusion and equity policies and practices throughout the organization.

Goals & Objectives

GOAL 1: Develop a more mature and diverse philanthropic financial base that enables the Turning Point Center to make significant progress in funding operations on a long-term sustainable basis.

<u>Objective 1.1:</u> Use the Fundraising Sub-Committee to support staff efforts with drafting and implementing TPCCC's annual fundraising schedule and plan.

Objective 1.2: By summer of 2025, increase TPCCC's private donation base by 25% showing a total 125% increase in donors total since 2023.

<u>Objective 1.3</u>: Create a Board of Directors Policy Manual to support implementation of recent by-laws revisions, and to support directors' ability to meet TPCCC's responsibilities for fundraising.

Objective 1.4: Refine online giving options for small donors to become sustaining supporters through monthly gifts, and to participate as volunteers in the Center's outreach, education, and fundraising activities both online and in-person.

<u>Objective 1.5</u>: Further increase funding contribution and participation from local municipalities within Chittenden County beyond existing support.

GOAL 2: Increase culturally appropriate programming for more diverse populations.

<u>Objective 2.1</u>: Further engage existing partnerships with local cultural diversity mission-oriented organizations to promote shared services and mutually beneficial business relationships that will benefit under-represented communities throughout Chittenden County.

<u>Objective 2.2</u>: Provide information, services and programming in ways that are welcoming and culturally appropriate for the diverse populations of Chittenden County, and collaborate with organizations serving diverse populations as we do so.

GOAL 3: Document program efficacy in a quantifiable way and use that data to strengthen and promote programs.

<u>Objective 3.1</u>: Pursue consulting relationships with recommended licensed program and service evaluators to assess and recommend enhancements/improvements to TPCCC's quantitative and qualitative reporting, data collection, and outcomes measurement.

Objective 3.2: Strengthen communications of positive/desirable program outcomes in communications with the community, guests, and donors, through social and print media and presentations; present and discuss with staff (for transparency, boosting and understanding).

<u>Objective 3.3</u>: Develop a staff-oriented, staff-led schedule of annual programmatic audits with quarterly data review promoting staff development, internal accountability, and practice-driven feedback for quality service assurance.



Turning Point Center OF CHITTENDEN COUNTY GOAL 4: Ensure staff is supported and well compensated, and has the expertise and competence they need to carry out Turning Point Center's mission for our increasingly diverse community.

<u>Objective 4.1</u>: Pursue supplemental funding in support of additional pay, benefits, and more staffing for Emergency Department Recovery Coaching, congruent with sustaining all on-call costs for 24/7 Emergency Department coverage, and advanced training for the coaches.

<u>Objective 4.2</u>: Review compensation and benefits and expand or enhance where possible and appropriate, based on funding, to ensure equity and to support strong performance.

Objective 4.3: Review and channel resources toward professional development opportunities for all staff, to enrich career development and to grow a culture of awareness and inclusion within the organization.

Objective 4.4: Recruit an increasingly diverse talented and skillful staff that reflects the cultural richness of Chittenden County.

GOAL 5: Develop the board's ability to support and guide the vision, mission, and direction of the Turning Point Center through board recruitment, continuous learning, and team-building, while carrying intent to grow the Center's community relationships, and to increase the Center's ability to engage with all facets of our community, whether represented within staff, or in our external relationships, through effective, forward-looking policies and practices.

Objective 5.1: Engage the board and staff in continuous awareness-raising work through ongoing learning experiences.

<u>Objective 5.2</u>: Strengthen cooperation between board and staff through formal and informal activities.

Objective 5.3: Build a full, strong and diverse board of directors.

<u>Objective 5.4</u>: Continue and complete a review and revision of by-laws, policies, procedures, and programs to align all aspects of TPCCC's work with our values, goals and priorities.





MORE INFORMATION: www.turningpointcentervt.org
179 S. Winooski Ave, Suite 301

Burlington, VT 05401 (802) 861-3150