| TAX REVENUE FY23 QUARTER THREE | | | | | | | | | | |
|---|--------------|---------------|--|--|--|--|--|--|--|--|
| DEDUCTIONS | Annual | September | | | | | | | | |
| Delinquent Taxes collected as 03/31/23 | | 74,472.24 | | | | | | | | |
| School 401A QTR 2 | 6,734,708.14 | 5,051,031.12 | | | | | | | | |
| State Adjustment #1 | | 1,178,602.05 | | | | | | | | |
| State Adjustment #2 | | 51,482.44 | | | | | | | | |
| State Adjustment #3 | | 36,910.91 | | | | | | | | |
| State Adjustment #4 | | 17,047.00 | | | | | | | | |
| Abatements | | | | | | | | | | |
| Sum of deductions | | 6,409,545.76 | | | | | | | | |
| | | | | | | | | | | |
| Total Tax Payments as of 03/31/2023 | | 8,990,388.23 | | | | | | | | |
| Muni Payment #1 (from general ledger) | | 94,865.00 | | | | | | | | |
| Muni Payment #2 | | 7,352.00 | | | | | | | | |
| Muni Payment #3 | | 4,400.00 | | | | | | | | |
| Muni Payment #4 | | 2,400.00 | | | | | | | | |
| Muni Payment #5 | | 2,636.00 | | | | | | | | |
| minus deductions | | -6,409,545.76 | | | | | | | | |
| CURRENT YEAR TAXES COLLECTED AS OF 09/30/2022 | | 2,692,495.47 | | | | | | | | |

| CURRENT YEAR TAXES COLLECTED AS OF 09/30/2022 | 2,692,495.47 |
|---|--------------|
| | |
| | |
| General Budget Revenue taxes to be raised | 1,811,013.46 |
| Highway Budget Revenue taxes to be raised | 1,631,526.25 |
| Total Budgeted Revenue taxes to be raised | 3,442,539.71 |
| Taxes that should be raised by 3nd quarter | 2,581,904.78 |
| Taxes that have been raised by 3nd quarter | 2,692,495.47 |
| Taxes received above or below as dollars | 110,590.69 |
| Tayor received above or helew as a percentage | 104 399/ |

Backup #1 (Delinquent Tax Report - difference between 06/30/2022 and 03/31/2023 is what was collected during FY23)

Backup #2 (Education Taxes - education taxes from tax bills that we collected for the school and then paid to the school)

Backup #3 (The State sends us electronic files which reduce the portion of education taxes that the homeowner pays to the Town. The State pays the amount directly to the school.)

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Backup #4 (From Tax Admin, this includes State Adjustments and prior years taxes paid)

Backup #3 - Muni payments are the municipal portion of tax bills that the state adjusted and is now paying the town back for the portion due to the Town

Delinquent Taxes, Education Taxes paid, State Adjustments

Approved General Budget including Conservation Commission Approved Highway Budget

Total Taxes divided by 4 quarters times 3 quarters

This number excludes money collected for education taxes

This number exceeds the 3rd quarter expected amount because a lot of people have paid for the entire year.

Taxes received will not match the Delinquent Tax Administration reports due to entries made in the General Ledger for Abatements, Retainage, and Muni payments.

Taxes received will not match the Trial Balance Accounts Receivable line because that includes all payments from past and present years,

Taxes received will not match the Tax Revenue Line because that includes what was billed and is split between the Highway line and the General Fund Line. It does not account for what is not paid because we expect to collect on everything billed.

Municipal Payments

The state sends an electronic file for income sensitivity. This results in a state adjustment on some tax bills.

The state adjustment that exceeds the education portion of the tax bill is applied to the municipal portion of the tax bill.

Due to the file reducing what the homeowner has to pay, and part of that being the municipal portion that belongs to the town,

the state sends us a check to cover the Town's loss as a result of the state adjustment.

State Adjustments

The education portion that is included in the state adjustment reduces what the homeowner pays, however, the state sends the education portion directly to the school and the tax bill on our side is reduced by that amount, which in turn reduces how much we have to send to the school on the homeowners behalf.

Data Obtained from Tax Admin module, cash receipts report and General Ledger "current year taxes" detail report

TAXES - CURRENT YEAR PAST DUE AND PRIOR YEARS DELINQUENT

| TAXLS CONNENT TEAM FAST DOE AND FRIOR TEAMS DELINQUENT | | | | | | | | | | | | _ | | | | | | |
|---|---------------|---------------------------------------|--|---------------|---------------------------------------|--|---------------|---------------------------------------|--|--|---------------------------------------|-------|---|-----------|-------|---|---------------------------------------|--|
| | | FY18 | | | FY19 | | | FY20 | | | FY21 | | | FY22 | | | FY23 | |
| Back up document #5 (Tax Admin Status Report) | Due Quarterly | Dollars Outstanding per quarter | Percentage Outstanding per quarter | Due Quarterly | Dollars Outstanding per quarter | Percentage Outstanding per quarter | Due Quarterly | Dollars Outstanding per quarter | Percentage Outstanding per quarter | Due Quarterly Tax Year Status Report | Dollars Outstanding per quarter | - | Due Quarterly Tax Year Status Report | | - | Due Quarterly Tax Year Status Report | Dollars Outstanding per quarter | Percentage Outstanding per quarter |
| QTR 1 (July - Sept) | 2,543,164 | 15,161 | 0.60% | 2,628,895 | 9,942 | 0.38% | 2,717,508 | 6,100 | 0.22% | 2,852,864 | 4,069 | 0.14% | 2,998,530 | 6,709 | 0.22% | 2,828,374 | 13,813 | 0.49% |
| QTR 2 (Oct - Dec) | 2,543,165 | 18,565 | 0.73% | 2,628,904 | 11,568 | 0.44% | 2,717,508 | 7,860 | 0.29% | 2,852,865 | 6,985 | 0.24% | 2,998,530 | 13,204 | 0.44% | 2,828,374 | 18,762 | 0.66% |
| QTR 3 (Jan - March) | 2,543,165 | 23,003 | 0.90% | 2,628,904 | 17,284 | 0.66% | 2,717,508 | 12,854 | 0.47% | 2,852,865 | 12,213 | 0.43% | 2,998,530 | 17,046 | 0.57% | 2,828,374 | 33,729 | 1.19% |
| QTR 4 (Apr - June) | 2,543,165 | 44,374 | 1.74% | 2,628,904 | 29,373 | 1.12% | 2,717,508 | 24,328 | 0.90% | 2,856,862 | 22,646 | 0.79% | 2,998,530 | 37,338 | 1.25% | 2,828,374 | 2,331,358 | 82.43% |
| Credits | | | | | | | | | | | | | | (900) | | | | |
| | | | | | | | | | | | | | | | | | | |
| Total Delinquent Taxes at close of individual fiscal years. | | 101,103.00 | | | 68,166.70 | | | 51,142.00 | | | 45,913.25 | | | 73,397.40 | | | | |
| Total Delinquent Taxes as of 03/31/2023 | | - | | | - | | | 970.34 | | | 645.56 | | | 4,554.38 | | | | |

CASH BALANCE - GENERAL FUND

| | | | | CASII DALA | INCL - GLIV | LINAL I GIVD | | | | | |
|-----------|-----------|-----------|----------|------------|-------------|--------------|--------------|-----------|--------------|----------|----------|
| | | | FY19 | | FY20 | | | | | | FY23 |
| | | | Interest | | Interest | | Y21 Interest | | Y22 Interest | | Interest |
| | FY18 | FY19 | earned | FY20 | earned | FY21 | earned | FY22 | earned | FY23 | Earned |
| July | 1,691,072 | 1,878,749 | 1,891 | 2,103,277 | 3,489 | 2,308,837 | 185 | 2,995,524 | 534 | 4,006,39 | 2,823 |
| August | 3,812,235 | 3,733,439 | | 4,083,851 | 5,135 | 4,495,887 | 597 | 5,355,870 | 790 | 6,532,53 | 5,925 |
| September | 2,117,958 | 1,329,442 | | 2,342,954 | 4,738 | 3,083,688 | 941 | 3,896,498 | 930 | 4,327,39 | 7 6,876 |
| October | 1,551,399 | 2,532,365 | 3,107 | 1,932,629 | 2,174 | 2,984,609 | 640 | 3,690,025 | 642 | 4,373,98 | 6,788 |
| November | 1,618,958 | 2,309,831 | | 3,776,824 | 3,143 | 4,811,385 | 860 | 5,461,850 | 808 | 6,501,58 | 9,640 |
| December | 2,063,084 | 1,733,614 | 3,246 | 2,066,239 | 3,083 | 3,130,160 | 896 | 3,454,475 | 740 | 4,477,59 | 1 9,091 |
| January | 1,956,268 | 1,582,111 | 2,970 | 2,048,561 | 2,594 | 3,406,919 | 705 | 3,425,831 | 580 | 4,470,53 | 7 9,318 |
| February | 1,982,581 | 2,233,311 | 3,964 | 2,308,545 | 3,463 | 3,555,042 | 807 | 5,827,334 | 738 | 4,701,45 | 4 11,076 |
| March | 1,824,922 | 2,105,875 | 3,575 | 2,147,480 | 2,363 | 3,471,703 | 765 | 4,025,800 | 700 | 4,047,57 | 3 9,390 |
| April | 2,435,876 | 2,201,835 | 3,162 | 2,785,981 | 204 | 4,195,549 | 581 | 3,972,752 | 988 | | |
| Мау | 2,006,109 | 2,352,941 | 4,915 | 3,279,501 | 512 | 5,214,145 | 807 | 5,849,100 | 1,353 | | |
| June | 1,787,172 | 2,276,129 | 3,439 | 2,363,791 | 218 | 3,188,523 | 627 | 3,870,210 | 2,127 | | |
| Total | | | 30,269 | | 31,115 | | 8,412 | | 10,931 | | |

Data pulled from Bank Statements
Highest balance for FY
Lowest balance for FY

General, Water, Town Center

| | Bank Statement annual | | | | |
|-----------|-----------------------|----------------------------------|----------------------|-----------|----------|
| | percentage yield | Earnings Credit Allowance | FY23 Earnings Credit | FY23 Fees | Variance |
| July | 1.80 | 0.25 | 1059.73 | 832.19 | 227.54 |
| August | 1.36 | 0.25 | 1397.32 | 1061.12 | 336.2 |
| September | 1.24 | 0.25 | 1486.46 | 866.28 | 620.18 |
| October | 0.85 | 0.25 | 1240.82 | 738.18 | 502.64 |
| November | 2.09 | 0.25 | 1422.14 | 1032.89 | 389.25 |
| December | 2.27 | 0.75 | 3821.53 | 761.76 | 3059.77 |
| January | 2.49 | 0.75 | 3861.71 | 1187.73 | 2673.98 |
| February | 2.61 | 0.75 | 3631.25 | 871.1 | 2760.15 |
| March | | | | | |

Certificate of Deposit

| Issue Date | Maturity Date | Interest Rate | Amount |
|------------|----------------------|---------------|---------|
| 3/2/2023 | 8/29/2023 | 4.60% | 500,000 |

| CASH | BALANC | F _ ΔΙΙ / | ACCOIII | NTS |
|------|--------|-----------|---------|-----|
| | | | | |

| | July | August | September | October | November | December | January | February | March |
|-------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| General | 4,006,392.33 | 6,532,538.15 | 4,327,397.37 | 4,373,982.69 | 6,501,579.52 | 4,477,591.34 | 4,470,537.31 | 4,701,453.69 | 4,047,573.00 |
| Water | 1,187,392.94 | 1,115,593.58 | 1,501,542.21 | 1,557,921.42 | 1,555,643.07 | 1,559,223.03 | 1,571,600.18 | 1,523,071.32 | 1,516,147.64 |
| Town Center | 502,495.76 | 489,354.73 | 504,298.81 | 512,833.61 | 513,676.62 | 364,872.18 | 316,153.68 | 312,904.52 | 290,962.79 |
| MM Non Major (Fiduciary accounts) | 32,164.67 | 32,179.69 | 32,194.24 | 32,214.04 | 32,233.90 | 32,254.43 | 32,280.72 | 32,305.48 | 32,332.92 |
| Tax Proceeds | 5,024.03 | 5,024.03 | 5,024.03 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Water line of credit | 100.00 | 100.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Not managed by the Town | | | | | | | | | |
| Cemetery | 164,195.01 | 166,718.77 | 166,791.69 | 169,541.87 | 169,674.77 | 168,840.86 | 168,948.45 | 169,094.45 | |
| Fire (fund raiser) | 10,583.53 | 10,508.81 | 10,509.23 | 13,075.97 | 13,076.39 | 13,403.81 | 13,404.34 | 13,404.63 | 13,095.05 |
| Library (copy & fax use collection) | 2,106.63 | 2,336.63 | 2,426.43 | 2,526.43 | 2,526.43 | 2,754.87 | 2,879.14 | 2,647.83 | |
| Tennis | 330.33 | 330.46 | 330.61 | 330.76 | 331.06 | 331.06 | 348.55 | 348.70 | 348.86 |
| Total | 5,910,785.23 | 8,354,684.85 | 6,550,514.62 | 6,662,426.79 | 8,788,741.76 | 6,619,271.58 | 6,576,152.37 | 6,755,230.62 | 5,900,460.26 |
| | | | | | | | | | |

Data pulled from Bank statements

| | | | Ī | | | | | 1 |
|-------------------------------------|-----------|-----------|-----------|-----------|-----------|--------------------------------|---------------------------|--------------------------------------|
| RESERVE ACCOUNTS | FY18 | FY19 | FY20 | FY21 | FY22 | FY23 Budgeted Contributions | FY23 Scheduled Uses | FY23 Actual Balance 03/31/2023 |
| GENERAL CHECKING BANK ACCOUNT | | | | | 640.606 | 540.505 | | 4 220 644 |
| 13 ARPA | - | - | - | - | 618,606 | 618,606 | - | 1,229,641 |
| 15 Jericho Road | 48,746 | 48,746 | 2,723 | - | - | - | - | - |
| 25 Town Center Fund | 342,884 | 459,415 | 520,036 | 582,217 | 430,781 | 109,073 | (307,023) | 283,219 |
| 39 PZ Legal Reserve | | | | | | 8,000 | - | 617 |
| 46 Fire Safety Equip & Gear | - | - | - | - | 2,080 | 40,000 | (32,579) | 13,728 |
| 50 Conservation Commission | 272,985 | 287,285 | 307,820 | 307,926 | 385,688 | 48,305 | (150,000) | 273,099 |
| 51 Police | 6,202 | 8,283 | 8,283 | 18,283 | 40,783 | - | (24,750) | 40,783 |
| 52 Library | 32,076 | 40,076 | 38,751 | 32,989 | 44,989 | 12,000 | - | 55,234 |
| 53 Fire Dept. | 48,591 | 77,091 | 105,591 | 106,838 | 153,233 | 55,000 | - | 208,233 |
| 54 Fire Dept. impact Fees | 14,734 | 16,812 | 18,865 | 20,256 | 22,661 | - | - | 23,535 |
| 55 Highway Capital | 150,163 | 177,863 | 180,563 | 123,701 | 93,701 | 25,000 | - | 118,701 |
| 56 Highway Bridge & Culvert | 282,099 | 244,444 | 270,926 | 307,926 | 344,926 | 37,000 | - | 381,926 |
| 58 Lister Education | 2,548 | 2,548 | 2,548 | 1,387 | 1,357 | - | - | 1,357 |
| 59 Highway Guardrails | - | - | 5,000 | 6,504 | 9,016 | 5,000 | - | 14,015 |
| 60 Sidewalk Reserve | - | - | - | - | 10,000 | 30,000 | - | 40,000 |
| 61 Reappraisal | 129,231 | 135,231 | 141,231 | 155,860 | 82,738 | 14,500 | (64,500) | 33,241 |
| 62 Records Restoration | 74,966 | 77,977 | 119,255 | 161,095 | 184,023 | 3,000 | - | 189,636 |
| 63 Railroad St. | 7,069 | 7,069 | 7,069 | 7,069 | 7,069 | - | - | 7,069 |
| 67 Tree Replacement | 237 | 237 | 237 | 237 | 237 | - | - | 237 |
| 69 Andrews Community Forrest | 24,696 | 25,198 | 25,551 | 35,528 | 33,668 | - | - | 32,468 |
| SPECIAL FUNDS | | | | | | | | |
| 64 Flag Replacement | 9,488 | 7,802 | 7,802 | 7,802 | 5,405 | - | - | 5,405 |
| 65 Recreation Path | 2,151 | 1,151 | 1,151 | 1,201 | 1,201 | - | - | 1,201 |
| 66 Soccer | 10,369 | 12,356 | 14,046 | 14,125 | 14,240 | - | - | 13,131 |
| TOTAL RESERVES IN GENERAL CHECKING | 1,459,235 | 1,629,584 | 1,777,448 | 1,890,946 | 2,486,403 | 1,005,484 | (578,852) | 2,966,477 |
| | | | | | | | | |
| SEPARATE BANKING ACCOUNTS | | | | | | | | |
| SPEACIAL FUNDS | | | | | | | | |
| 44 Library (revenue/donations) | 3,119 | 2,770 | 2,215 | 2,797 | 2,286 | - | - | 2,648 |
| 45 Fire Dept (donations) | 7,357 | 10,680 | 12,103 | 11,015 | 10,583 | - | - | 13,404 |
| 68 Tennis | 309 | 310 | 330 | 330 | 330 | - | - | 348 |
| 70 Cemetery | 147,664 | 153,803 | 160,847 | 166,264 | 164,351 | - | - | 169,095 |
| TOTAL RESERVES IN SEPARATE ACCOUNTS | 158,449 | 167,563 | 175,495 | 180,405 | 177,550 | - | - | 185,495 |

UNASSIGNED FUNDS CURRENT YEAR

| | FY22 | FY23 Budgeted & | FY23 |
|----------------------------|-------------|--------------------------------|-------------------------------------|
| BALANCE SHEET DATA | Audit Shows | Unbudgeted Approved Uses | Projected End of Year Balance |
| Restricted - Highway only | 940,838 | | |
| Budgeted | | | |
| Compensation Contingency | | -30,000 | |
| Equipment | | -415,000 | |
| Unbudgeted | | | |
| Additional Equip cost | | -27,756 | |
| Compensation Contingency | | -25,000 | |
| Sub Total | 940,838 | -497,756 | 443,082 * |
| Unassigned Funds - General | 848,517 | | |
| Budgeted | | | |
| Compensation Contingency | | -50,000 | |
| Grounds Maintenance | | -50,180 | |
| Server | | -10,000 | |
| Phone System | | 0 | |
| Legal | | -4,000 | |
| General Fund offset | | -300,000 | |
| Highway Equipment | | -50,750 | |
| Unbudgeted | | | |
| Compensation Contingency | | -53000 | |
| Thermal Camaras | | -9000 | |
| Fire Air Compressor* | | -45000 | |
| Sub Total | 848,517 | -571,930 | 276,587 ** |
| Total | 1,789,355 | -1,069,686 | 719,669 |

^{*} We have submitted for reimburse from FEMA for the 2019 storm and have been told the money is coming, but as of today it has not arrived. \$374,486

Restricted - Highway Funds

Can only be used for the Highway Department

We are still waiting for FEMA reimbursement (approximately 300,000) but do not have an estimated date of payment yet.

FEMA funds can only be used for the Highway Department and impact Restricted Funds.

Unassigned Funds - General

Can be used for Highway and Non Highway expenses.

It is worth noting that we have already approved for 107,000 in unbudgeted expenses in FY23.

Thermal Camaras and the Air Compressor are critical pieces of safety equipment for operational needs.

Although we budgeted for some Compensation Contingency, we did not fully budget for the changes

The Salary line for the Police Department will come in underbudget due to continued vacancies,

however, due to the uncertainty surrounding the Police Dept. we do not know how much that will be at this time.

 $^{^{}st}$ We budgeted for \$500,000 in Restricted funds to be used in the FY24 budget.

^{**} This does not include vacancy savings in the Police Department or Planning and Zoning

^{**}We did not budget for any Unassigned funds to be used in the FY24 budget.

UNNASSIGNED FUNDS PAST YEARS

| | FY16 | FY17 | FY | 18 | FY | 19 | FY | 20 | | FY21 | | Ī | | FY22 | | |
|-------------------------------|---------|---------|------|---------|--------|---------|---------|---------|-----------|-----------|---------|-----------|-----------|----------------|--------------------|--|
| | Audit | Audit | | Audit | | Audit | | Audit | Estimated | Estimated | Audit | Estimated | Estimated | Estimated Year | | |
| | showed | showed | Used | showed | Used | showed | Used | showed | Used | Gaines | showed | Used | Gaines | End Balance | Audit Shows | |
| Unassigned Funds Restricted | - | - | - | 688,275 | - | 746,944 | 140,719 | 721,803 | (374,746) | 259,095 | 661,185 | (350,000) | 335,830 | 647,015 | 940,838 | The FEMA was not received but Highway received unexpected aid from the state |
| | | | | | | | | | | | | | | | | Highway had unspent budgeted expenses, some from vacancy savings |
| Unassigned Funds Unrestricted | 768,457 | 911,121 | - | 222,777 | 90,000 | 216,027 | 21,005 | 391,890 | (10,000) | 322,922 | 711,023 | (211,500) | 135,000 | 634,523 | 848,517 | The General fund had significant vacancy savings in the Police Department |
| | | | | | | | | | | | | | | | | |
| Total | | | | | | | | | | | | (561,500) | 470,830 | 1,281,538 | 1,789,355 | |

Unassigned Restricted Activity

FY20 Expenses Utilized 140,719 to pay for the Rip Rap project at the Volunteers Green

FY21 Expenses Garage Doors 15,000, FEMA 2019 expense 359,746.48.

FY21 Gains FEMA revenue 2018 and 2019 73,678. Received 20,000 in unbudgeted Better Roads Grant. underbudget by 165,417.

FY22 Expenses
FEMA 2019 mitigation expense 250,000, Dump Truck FY22 pay cash instead of taking loan in FY23.
FY22 Gains
FEMA 2019 Storm 335,153 reimbursement (this may not occur in FY22 but will occur at some point).
Highway wage, benefits, and bonus change costs 25,73.24 minus varys savings 26,450, 676.76 gain.

FY23 Expenses Highway Compensation Study Contingency 30,000, Equipment 415,000 (Total 465,750 minus unrestricted unassigned 50,750)

Unassigned Unrestricted Activity

FY19 Expenses Utilized 90,000 for Fire Station maintenance

FY20 Expenses Utilized 21,005 for the electric vehicle charging station, Tech services, and Community Outreach program

FY21 Expenses Utilized 10,000 for Fire Equipment

FY21 Gains Budget came in 322,921.66 under budget.

FY22 Expenses Budget offset 91,000, FY21 cruiser being purchased in FY22 60,000, wage study 21,500, contracted grounds maintenance 17,500 for April through June,

Zoning hours increased 10 a week for January through June 6,500. Bonuses 15,000.

FY22 Gains Vacancy savings 135,000. Although police did have an increase in wages they had a decrease in budgeted insurance which resulted in 2,896 savings that is included in the 135,000 vacancy savings.

FY23 Expenses New server 10,000, New phone system 10,000, Planning and Zoning Legal 4,000, compensatory contingency 50,000, grounds maintenance 50,180.

Contribute 50,750 to Highway Equipment, contribute 300,000 to Highway fund.

The Unassigned Funds were not split between restricted and unrestricted until the FY18 Audit.

Data obtained from Audit report and Town Budgets