

**Richmond Highway
Department**

Memo

To: Josh Arneson, Town Manager
From: Peter Gosselin, Road Foreman
cc: Richmond Select board members
Date: May 13, 2021
Re: Summary of contacts and findings for 2013 truck replacement

Contacts made for the purchase of this vehicle were G-Stone motors, Heritage Ford and Bokan Ford.

G-Stone municipal sales person Fred did not return our call. After reviewing G-Stone's inventory, all the trucks they had in stock did not have the proper wheelbase for the flatbed we will be installing, and or the options / color were not adequate for the plow and towing specifications.

Heritage Ford only had a truck with a dump body installed that does not meet our spec as well as other trucks that had the wrong wheelbase / options for the plow and towing needs. Their municipal sales person Dillon told us the time frame to order a new cab / chassis would take 3-4 months. There is a big backlog at the factory due to COVID and microchip issues.

Bokan Ford has a 2021 Ford F550 which has the proper wheelbase, tow package, high output alternator, heavy suspension overloads, white in color which matches our 2019 F550. This truck is in stock and ready. It is on hold pending purchase approval on May 17th.

The purchase price includes \$19,000 trade in for our 2013 chevy pickup as well as the municipal discount. If approved we will get municipal pricing for the flatbed, strobe light and plow packages from separate vendors. I estimate the installed cost for both the flatbed and plow to be \$15,000 - \$20,000. This keeps us within the original total estimated cost of \$55,000.