

Town of Richmond mowing bid results and recommendation

March 11, 2022

The Town property mowing bid was opened on March 4 at 1:00pm with Josh Arneson and myself Pete Gosselin via zoom. The results are as listed. I followed up with the 3 lowest bidders and asked many questions about their bid and ability to perform this work. Prior to reaching out to the contractors I did a cost analysis having done this work for over 25 years knowing exactly the hours needed to do this work. **Contract should cover minimum 60 personnel hours per week times 26 weeks = (1560 hours)**. By calculating their bid price by 1560 hours it is very clear that the bid is in line with the work or not.

Guilmette Landworks **\$15,061.18**

Divide bid by 1560 = \$9.65 / hr. not including fuel

I spoke with Dylan Guilmette about his price. Dylan was the only contractor that did not call us for a site visit. I questioned his price against the hours needed to perform this work for 26 weeks and he said he just threw a number at the bid and did not realize how much property there really was.

Smith & Sons property service **\$28,080.00**

Divide bid by 1560 = \$18 / hr. not including fuel

I spoke with Eric Smith about his bid. He did a site visit but underestimated the hours needed to mow and trim all the Town properties. He estimated 40 hours weekly and after I spoke with him, he realized his bid was too low and appreciated being removed from this project. His crew consists of one full time and two part time people.

Stromme properties **\$38,665.00**

Divide bid by 1560 = \$24.78 / hr. not including fuel

I spoke with Mike Stromme about his bid and if he felt confident that he could do this work for this price. He was fine with this price. He has interconnecting properties that allow him to go from the Town properties next door to residential properties as well as the Richmond Elementary school. His crew consists of three mowing crews and 6 people. Mike Stromme is also a Richmond resident and business owner so in my opinion it's in his best interest to do a great job for the Town.

Paquette property services **\$50,167.18**

Divide bid by 1560 = \$32.15 / hr. not including fuel

I did not reach out to Isaac Paquette as I feel Stromme properties is the best bid for the Town.



PURCHASE ORDER

TOWN OF RICHMOND
RICHMOND TOWN CENTER

203 Bridge Street, P.O. Box 285, Richmond, Vermont 05477
(802) 434-2221 • www.richmondvt.com



PURCHASE ORDER NO.

Nº 4226

THIS ORDER NUMBER MUST APPEAR
ON ALL PACKAGES, INVOICES AND
SHIPPING PAPERS

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STROMME PROPERTIES

FY 22

MAY + JUNE

Ship to:

Dept: HIGHWAY

Unassigned funds
~~UNASSIGNED~~ ~~RESTRICTED FUNDS~~ **SR 3/14/22**

Requisition By: PETER GOSSELIN	Funding Source: UNASSIGNED RESTRICTED FUNDS
Special Project: <input checked="" type="checkbox"/> n Reimbursable: <input checked="" type="checkbox"/> n (If yes attach Special Project Worksheet)	Project Name: CONTRACTED GROUNDS MAINTENANCE

QUANTITY	DESCRIPTION	PRICE	AMOUNT
9	WEEKS OF CONTRACTED TOWN PROPERTY MOWING + TRIMMING	1487/ WEEK	13,383
* SEE ATTACHED BID RESULTS			
Available Funds : \$	ALL PURCHASES TAX EXEMPT	SUBTOTAL	
Minus This PO : \$		SHIPPING	
Balance : \$	NOT TO EXCEED →	TOTAL	13,383

AUTHORIZED SIGNATURE

DATE APPROVED



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STROMME PROPERTIES

FY 23

JULY - OCTOBER

Ship to:

Dept: HIGHWAY

Requisition By: <u>PETER GOSSELIN</u>	Funding Source: <u>10-7-10-1-45.07</u>
Special Project: <input checked="" type="checkbox"/> n Reimbursable: <input checked="" type="checkbox"/> y	Project Name: <u>CONTRACTED GROUNDS MAINTENANCE</u>

QUANTITY	DESCRIPTION	PRICE	AMOUNT
17	WEEKS OF CONTRACTED TOWN PROPERTY MOWING + TRIMMING	1487/ WEEK	25,279
*	SEE ATTACHED BID RESULTS		
Available Funds :\$ 50,120		ALL PURCHASES TAX EXEMPT	SUBTOTAL
Minus This PO :\$ 25,279			SHIPPING
Balance :\$ 24,901		NOT TO EXCEED →	TOTAL <u>25,279</u>

AUTHORIZED SIGNATURE

DATE APPROVED